



SUCCEED WITH
CUSTOMER'S
SUCCESS



PROVEN STRONG &
EFFECTIVE TALENT
ACQUISITION AND
RETENTION
PROCESS

SERVING
450+
LOCATIONS
ACROSS INDIA

SUCCEED WITH
CUSTOMERS
SUCCESS

COMBINED
MANAGEMENT
EXPERIENCE OF
400+
YEARS

We make IT happen

FutureSoft Solutions Pvt. Ltd is a leading consulting, technology and next-generation systems integration company. We are committed to outperform competition and stay abreast to the innovation curve.

Formed in 1996 with headquarters in New Delhi, FutureSoft Solutions has achieved a significant benchmark in IT services and system integration.

We have empowered our clients in over 450+ locations across India by offering innovative, cost-effective, end-to-end business solutions and services that are customizable, dynamic and extensible.



Vision and Mission

To be the technology partner of choice for forward looking customers by offering technology-enabled business solutions and services.

In the fast changing IT world, we strive to be a technology expert obsessed with overcoming business challenges through impeccable use of ICT and to bring our clients closer to turning their ambitious ideas into achievements.

SERVICING
OVER
1000+
CUSTOMERS

AN
ISO 9001 : 2015,
ISO/IEC 27001,
ISO/IEC 20000 -1
CMMI - L5

ITIL CERTIFIED
COMPANY

Digitization



With recent advancements in IT technologies, Digital Data & Digital Resources, are managed through Digitization process. With the right techniques and vision, useful information can be extracted from such resources. New opportunities have opened up to use huge amount of digital resources leading to improvement in efficiency.



Seamless Technology Innovation

Electronic signatures bridge the gap of time and geography, making once tedious tasks timely and seamless. From banking, to insurance, to the legal sector, nearly every industry employs elements of electronic signatures to streamline business processes. eSign services has been developed as a new and innovative electronic signature service, which can facilitate an Aadhaar holder to digitally sign a document within seconds from anywhere and anytime.

- Legally recognized
- Improves user convenience
- Bridges gap of time and geography
- Tampered proof digital signature
- Privacy maintained
- Flexible and fast integration with application



- Transparent and secured
- Mutual Authentication
- Highly Scalable
- Trusted Identity Solution



Make the Internet-of-Things Real Today

Slowly but surely, “things” all around us are transcending their old physical-object-status by becoming smart and connected. They are joining the so-called “Internet of Things” as a result. The Internet of Things (IoT) is regarded as one of the most disruptive technologies of this century. IoT is an ecosystem of connected physical objects that are accessible through the internet. Connecting everything and everyone, IoT is making the world smarter and better than ever before.

- Easier tracking on quality and the viability of things
- Time saver
- Safety, Comfort, Efficiency
- Cost effective
- Better Decision Making

Build Trusted Identity and Enable Authorized Access

Through PKI, we manage keys and certificates for an organization to establish and maintain a trustworthy networking environment. Our entire ecosystem is devoted to digital certificates and encryption. Each PKI certificate is a unique identifier and greatly aids in creating trusting relationships between customers and businesses. The PKI environment includes Credential Management solutions for complete lifecycle administration of certificates and permissions. Authentication, Digital signing and Encryption are specialized services of PKI.

- Flexible Operational Models
- Feasible enablement
- Trusted Security Leader
- Standards-based technology
- Single Sign On

Hyper Convergence Infrastructure



The Next Generation of Converged Infrastructure

Hyper-converged infrastructure replaces discrete server, storage and networking equipment and puts it all in one box that is pre-configured for easy deployment. This scale-out capability enables IT departments to grow the infrastructure with much finer granularity. Converged infrastructure systems empower IT by reducing complexity in your IT environment and deliver technology your organization needs by way of combining integrated, software-defined compute and storage resources with automatic discovery and configuration.

- Simple and Flexible to use compared to legacy solutions
- Restoration Services
- Multiple switches managed as single system
- Data protection services
- Cost efficient
- Agile and scalable architecture

NOC Setup & Management



- 24*7*365 round the clock support
- Optimized network performance
- Secured and Stable
- Control Cost

Process Automation



Moving the needle of business efficiency

Automation is moving the needle of business efficiency and simplifying human lives in general. Organizations that embrace business process automation have cut costs, saved time, and asked their manual workforce to solve problems that are more intelligent. Technology is the enabler of business process automation, and it can automate workflows to the point where human intervention is unnecessary. Business process takes away complex and most redundant steps in turn bringing in simple actionable.

- Minimizes cost & manual errors
- Streamlines communication
- Integration of multiple systems together
- Time saver
- Enforce accountability

Reliable Technology

The NOC is like the heart of the operation; working constantly and never missing a beat to make sure that every network is up and running with no problems, round the clock. The degree of uptime in critical IT infrastructure is a hallmark of a well-managed company. Be it Servers, Routers, Intelligent Switches, Telecom systems, Cloud and other IT services, they need to function smoothly so that customer operations remain efficient and productive. FSPL is equipped to offer high efficiency & profit with NOC services.

- Less down time and higher productivity
- Issues detected at initial stage resulting to easy solution

Expertise and Offerings

FutureSoft's ICT (Information and Communication Technology) consulting and integration services add value to your business by ensuring that technology is aligned with your business objectives no matter the size and nature of your organization. As a full life-cycle service provider, we help you implement, integrate, transition, manage and continually improve the solution.

Data Center

Our vendor-agnostic engagement addresses customers' needs at any point in their data center build, optimization and transformation journey.

- Software-defined data center
- Data Center build
- Critical relocation services
- Converged infrastructure
- Managed Data Center services
- Infrastructure as a Service (IaaS)

Virtualization

Our best-in-class infrastructure optimization services and virtualization solutions help customers create a simplified and centrally managed infrastructure, aligned to their business needs.

- Server virtualization
- Storage virtualization
- Virtual desktop infrastructure
- Virtualization assessment
- Cloud build and deployment

Storage Management

Our technology alliances and capabilities enable us to offer high availability storage and data management solutions, and to reduce cost, complexity and risk.

- Software defined storage
- Storage consolidation and virtualization
- Storage migration and replication
- Data management and availability
- Disaster recovery and business continuity
- Critical business applications & end user compute backup

Cloud Computing

We act as a transformation partner for large enterprises and SMBs by offering unparalleled competencies and capabilities with rich customer experience in cloud engagements.

- Infrastructure as a service
- Platform as a service
- Software as a service
- Business process as a service
- Data recovery as a service
- Managed hosting
- Adoption of private, public and hybrid cloud

Unified Communication



Our comprehensive unified communication framework allows organizations to unify voice, video, email, instant messaging, and directories for seamless collaboration.

- Unified communication and collaboration
- Social collaboration
- Unified contact center and customer support
- Video collaboration

Enterprise Security



Our security solutions and services help organizations minimize risks, ensure regulatory compliance and proactively protect information assets against emerging threats.

- Managed security services
- Governance, risk and compliance (GRC)
- Enterprise vulnerability management
- Identity and access management
- Security information and event management (SIEM)
- Fraud management and digital forensics

Enterprise Mobility



Our solutions help customers define a comprehensive mobility blueprint to break organizational siloes and achieve business objectives and goals.

- Sales force automation
- Mobile application development
- Mobile device management
- Secure mobile access
- Mobile application integration

Application Development and Support



Our application development and support solutions help customers reduce application lifecycle management costs, increase agility and innovation, and attain faster time-to-market.

- Application consulting
- Application integration and migration
- Custom application development
- Mobile application development
- Quality assurance and testing
- Web and enterprise portals

Managed Services

What differentiates us is our managed services expertise backed by a truly global delivery network. With state-of-the-art NOC, we provide end-to-end IT infrastructure to 500+ organizations globally, managing more than 1 million IT assets across 6 lakh users. The quality and reliability of our services is guaranteed with best practices in line with ITIL.

Managed Application Services



We offer a suite of services in application management backed by experts in testing, packaging and deployment. Our approach covers the end-to-end process for application readiness starting from discovery to functional testing.

- Database management
- Application management
- Mail management
- Application administration and production support
- Application packaging
- Image and patch management
- Monitoring and reporting

Consulting, Advisory and Migration Services



Our IT consulting and migration services address not only the technology transformation, but also the impact of new technology on your organization. We enable you to leverage your technology investment.

- Strategic and architecture consulting
- IT infrastructure migration
- IT upgradation consulting
- Critical business application consulting
- Data center, DR and BCP consulting

Managed Network and Security Services



Our comprehensive network and security services include voice, video and data infrastructure as well as information security management through state-of-the-art NOC with service-oriented platforms and people with vast technology knowledge.

- Data center, WAN and campus network management
- Voice and video management
- Network security management
- Web, email, gateway and end user compute security
- Governance, risk and compliance
- Identity and access management
- Security information and event management

IT Support Services



Our maintenance and support services, combined with our contract aggregation capabilities and monitoring services, provide a portfolio of flexible service products and options to ensure protection from downtime.

- Hardware support
- Software support
- Asset management
- Uptime maintenance and support
- Hardware AMC (desktop, server, network, telecom etc.)
- FMS (onsite, shared service)
- Field support (on-call basis support across India)

PROVIDING RIM SERVICES TO **50,000+** USERS

100% SERVICE CONTRACT RENEWAL OVER PAST SIX FISCALS

RANKED AMONGST **TOP 10** IMS COMPANY

55% YOY GROWTH IN SERVICE CONTRACT REVENUES

MANAGING **5 LAKH+** TICKETS PER MONTH ACROSS 6 LAKH USERS

The FutureSoft Advantage

SOFTWARE AMC CONTRACTS WITH **100+** CUSTOMERS

COMBINED RESOURCE POOL OF **500+** ENGINEERS

ON-DEMAND SUPPORT AT **800+** LOCATIONS IN INDIA

AMC CONTRACTS FOR **100,000+** IT ASSETS

Remote Infrastructure Management



Our RIM (remote Infrastructure management) services provide an infrastructure monitoring capability integrated with ITIL-aligned processes to ensure your enterprise infrastructure availability is proactively maintained at the required level for business continuity.

- IT service desk and incident management
- Link & network monitoring
- Server monitoring (physical server / AD / messaging / DB)
- Backup monitoring
- Application monitoring
- Production management
- Internet traffic monitoring

Resource Augmentation



We offer resource augmentation services to deliver faster speed-to-market, industry and technical experience, and cost-savings from internal training and skills development.

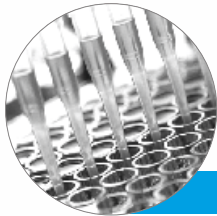
- Production and implementation support
- Engineering services
- Legacy maintenance
- Application development support
- Web development
- Upgrades and migration
- Third-party integration

Customer Testimonials



It is always a pleasure to work with fantastic people who deliver on their commitments every time and support you when you need them the most. Futuresoft has always been transparent and flexible in the long-standing partnership we share. Their partnership has helped us achieve our strategic business objectives and contributed significantly to our growth. The team at Futuresoft is rightly skilled and is always striving to provide technology enhancements that keep our organization cutting edge. Thank you team Futuresoft!

AVP Technologies, Quattro BPO Solutions Pvt. Ltd.



The key word that highlights our association with FSPL is "Reliability", because of their clear communication and ability to match and maintain their commitment.

Senior Manager - IT, Cogencis Information Services



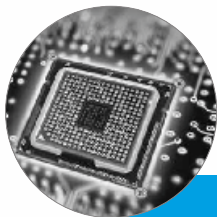
I would rank Futuresoft on the top of the customer service chart at Bennett. Understanding the customer's requirements, charting a course to fulfil them and eventually implementing them with a personal touch has been their forte. We will be happy to expand our partnership with Futuresoft and build a long-lasting and mutually-beneficial relationship.

General Manager, Bennett Coleman & Company Ltd



I would term FSPL as "instant changer", since their capabilities can efficiently bring change as their requirement. Their openness, readiness to take challenges and quickly adapting to the need of the hour, truly makes them a winning partner.

Country Manager - IT, Publicis Groupe



We have been associated with FutureSoft for more than 8 years. During our association, we found them proactive and a trustworthy partner willing to work with us anytime. They offer proven solutions as per industry best practices and will continue to be our preferred partner in numerous engagements.

Chief Manager, JK Tyres

Sectors	Managed Network Services	Managed Application Services	Managed Security Services	IT Support Services	Remote Infrastructure Management	Resource Augmentation
Retail / FMCG	✓	✓	✓	✓	✓	✓
Manufacturing	✓	✓	✓	✓	✓	✓
BFSI	✓	✓	✓	✓	✓	✓
ITES	✓	✓	✓	✓	✓	✓
BPO/KPO	✓	✓	✓	✓	✓	✓
Media & Entertainment	✓	✓	✓	✓	✓	✓
Hospitality	✓	✓	✓	✓	✓	✓
Healthcare	✓	✓	✓	✓	✓	✓
Government	✓	✓	✓	✓	✓	✓

Key Customers

Sectors	Key customers
Retail / FMCG	Pantaloons, Wal-Mart, ITC, Carrefour, Coke, Pepsi
Manufacturing	Jindal, Punj Lloyd, Rico Auto, Jubilant Group, Bata, Greenply, PL Engineering
BFSI	Amex FRC, BOA, HDFC, Aegon LIFE, GE, Fiserv, Canara HSBC, Max Life, Edelweiss, Max Bupa, Tata BSS, ABN AMRO, Man Financial, SPA Group
ITES	HCL, Adobe, Tech Mahindra, Dell, Cadence, IBM, Capgemini, Steria, Atos, R Systems, Xebia, Annik Technologies
BPO/KPO	Quattro, Vertex, Genpact, iGATE, i-Yogi, Serco, Sapient, Impetus, Aptara, Concentrix, HCL BPO, Tech Mahindra BPO
Media & Entertainment	Publisis Group, BCCL, India Today Group, NDTV, TV 18, Hindustan Times, ESPN, Cogencis, PVR, Walt Disney, Times Now
Hospitality	Lalit, EIH, IHG, Dominos, Ibibo, Leela
Healthcare	Max Healthcare, Artemis, Fortis, Sun Pharma
Government	AAI, NPCL, BHEL, HPCL, REC, NTPC, Railways, IRCTC, PFC
Others	Lufthansa, Bharti, Jaypee Group, Atos, Avaya

Technology Competencies

Technology Domain	OEM Competencies
Operating System Platforms - Desktop & Servers	Microsoft, IBM, Novel, Red Hat, Citrix, SUSE Linux
Business Productivity Tools	Microsoft, Open Source, IBM
Unified Communications	Microsoft, IBM, Cisco, Juniper
Databases	MS SQL, Oracle, IBM Db2, MY SQL
Telephony & Surveillance	Huawei, Avaya, Cisco, Juniper, Sony, Samsung, Zicom
Storage & Backup	Veritas, Commvault, Double Take, Arcserve, EMC, IBM, Hitachi, HP, Tandberg, Netapp, Veeam
Messaging	Microsoft, IBM, Open Source, Google, Hosted and hybrid messaging solutions
Security	IBM, Checkpoint, Cisco, Symantec, Trend Micro, IronPort, McAfee, Websense, Juniper, Fortinet, Microsoft, SafeBoot, Fore Scout, Algosec, Sophos, Kaspersky
Virtualization (Server, Mobility, Desktop, Network, Storage)	VMware, Citrix, Microsoft, Red Hat
Cloud Computing	Microsoft, AWS, Google, NTT
Performance Management Solution for Network/Applications	Kemp, Citrix, Zoho Corp, Microsoft, CA, IBM, HP, Advent Net, BMC, Dell, Kaseya, Symantec
Enterprise Resource Management	CA, Zoho, Microsoft, IBM, LANDesk, HP, Dell, Symantec, BMC, Sapphire
Network & Bandwidth Management	Blue Coat, Citrix, Kemp, Mind Array, Zoho Corp, IBM
PCs/Servers/Notebooks	Dell, Sony, IBM, HP, Lenovo, Apple, Acer
Applications Development & Support	IEX-Total View, IEX Desktop Connect, Concerto, MS Navision, MS-CRM, eLogix, Microsoft Performance Point, SAP, Aspect Dialers, .Net, Java, SharePoint, HTML, Oracle Financial
Mobile Application Development	IOS, Android and Windows 8 compatible application design and development

Microsoft Competencies

Gold Application Development

Gold Data Platform

Silver Cloud Platform

Silver Cloud Productivity



Latest

- ◆ Channelworld Premier 100 Honoree 2018
- ◆ DELL EMC Hall of Fame 2018

Others

- ◆ BEST Managed Service Provider of the Year in Jan 2018 by Tech Plus Media Publication
- ◆ SUPER100 Partner Recognition Award in Nov2017 by SME Channels
- ◆ BEST Solution Partner – NORTH Award by Nutanix in Oct 2017
- ◆ FSPL bags contract from Govt. for eSign
- ◆ Premier 100 Futurist 100 By Channel World Honoree in May 2017
- ◆ Super 50 Awards in Nov 2016 by SME Channels

Vendor Awards

- ◆ Best Oracle Partner for Technology Sales
- ◆ Best Symantec Partner
- ◆ Best Microsoft Certified Solution Partner (4 times winner)

Technology Partners

Odyssey
Acer
Adobe Systems
AirTight Networks
AlgoSec
Amazon
Arcserve
Autodesk
Blue Coat
Check Point Software
Cisco Systems

Nutanix
Citrix Systems
Commvault
Dell Software
EMC
eScan
F-Secure
FireEye
Fortinet
Google
Hitachi

Lenovo
HP Software
Huawei
IBM
Juniper
Kaspersky
McAfee
Microsoft
Mindarray Systems
NetApp
Novell

Gemalto
Oracle
Palo Alto Networks
Radware
Red Hat Software
SonicWall
Sophos
Symantec
Symphony
Tandberg
Trend Micro

Microsoft
VASCO Data Security
Veeam Software
Verisign
Veritas Software
Vmware
WatchGuard
Websense
WinMagic

PARTNER-LED DELIVERY MODEL SUPPORTING 800+ LOCATIONS

250+
LOCATIONS IN
TIER-2 CITIES

200+
LOCATIONS IN
TIER-3 CITIES

300+
LOCATIONS IN
TIER-4 CITIES

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