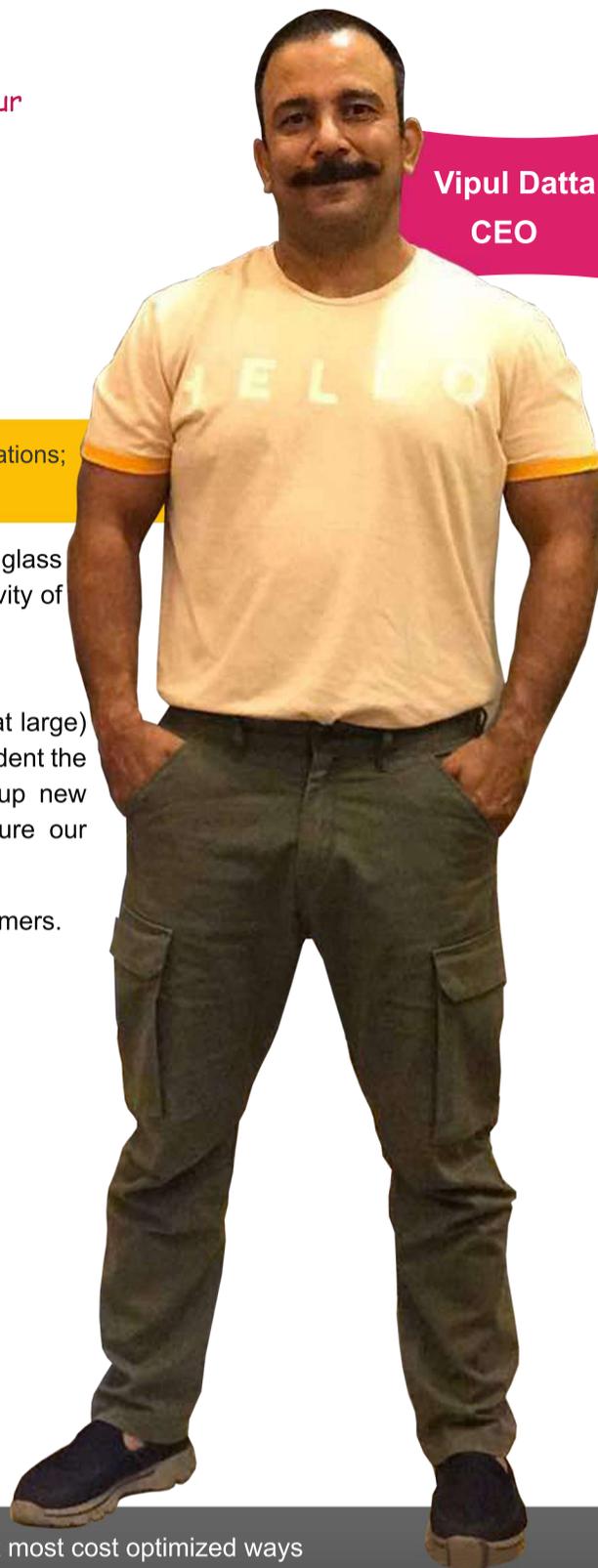Dear & Respected Patrons,

A BIG thank you for your business and learning's we have drawn from our engagement with you and your process.

**Vipul Datta
CEO**

Look into the future

It's the **Attitude That Makes the Difference** and as a responsible entrepreneur I learned that what I'll do when I am faced with discouragement and other devastating experiences will define the eventual outcome.

It's rightly said ;

> "It is easy to maintain a positive attitude when things go well as per your plan / expectations; but the real test of one's attitude is when things are not going in his/her favor."

What is Attitude? It's a mindset; it's the way we look at things mentally. Example of glass half empty or half full is known to everyone. At FSPL, we strive to retain the positivity of mindset of all our team members and encourage to approach each day / task with positive attitude.

This is the very reason last year despite all odds (melancholy market conditions at large) we grew on our expectation and exceeded our customers' expectations. I am confident the years to come by, will be no different and team FSPL will continue to take up new challenges positively and overcome each one of them as a winner and ensure our customers are delighted with us.

In FY 2017-18, we strive to achieve following recognition for FSPL from our customers.

1. FSPL has ensured Total consumption of our IT investments.

2. FSPL is helping us improve on our business & process efficiencies.

3. FSPL is securing our business -

    a. In Line with Compliance standard of our company

    b. Protecting our Critical IP & Data using PKI Framework

    c. Helping us adopt Block chain Frame work for our business for total secure & transparent environment.

4. FSPL is delivering end to end IT services for our complex IT -

    a. Performance of IT Infra / Application / Business tools

    b. High performance compute / Cloud Adoption

    c. Light & Nimble End point compute for higher business availability

I strongly believe that team FSPL is delivering Solutions & Services with Quality at most cost optimized ways possible and eventually has emerged as an SI set to trade the Tier 1 partner who are charging premium purely for the brand recall. Team FSPL is ready to deliver Solution / Service in the highly complex environment and assist customers in adopting new technologies or compute platforms such as Cloud / Hybrid cloud ensuring total backward integration and keeping an eye on every penny which can be saved in adopting new platform / technology to deliver high performance IT readiness at optimized cost model.

We are investing in training our key members from sales / pre & post sales, to be ready to deliver on above promise and confident that given a fair chance, every customer will find in Team FSPL, a capable and committed IT partner, delivering quality services with high ROI & low TCO.

Latest Press Releases

The 25 Fastest Growing Tech Companies.

01

Nowadays, tech companies have a big task on their hands as disruption is the only way business can outperform their competition. Thus, IT vendors are expected to stay ahead of the adoption curve and contribute to the success & growth of business, thereby being the Read More…

Boost your Brand.

02

Vipul Datta, CEO of Futuresoft Solutions says, "FutureSoft Solutions Pvt. Ltd. [FSPL] has been proactive in adopting social media platforms namely LinkedIn, Facebook, Online and Offline Press Release, EDM, Bulk emailing solution, Newsletters to name Read More…

Registration End Date - 30 June 2017 -

DEAL OF THE MONTH

INR 50/- per desktop & server for a one time license compliance / audit report

SOFTWARE LICENSE AUDIT

Overview

With Software Compliance, rules getting tighter, it has become crucial for IT administrators to ensure that unlicensed software are not a part of their organization.

Identification of unlicensed software during a Software License Audit might not only result in the organization shelling out huge amounts but also damage the very reputation of the enterprise.

Software Compliance Facts

1

FIRST FACT
There is no escape: 8 out the top 10, or 13 out of the top 20 software vendors (by revenue) have active License Compliance Audit Programs globally to safeguard licensing revenue

2

SECOND FACT
This is not about honesty: The average settlement fee per audit equates to 34% of a company's existing annual contract value with the auditing vendor

3

THIRD FACT
Many names for one goal: 'SAM Engagement', 'True-up', 'License Optimization', 'Baseline' and many more . No matter how the vendors call it, it is always an audit that will cost you money

4

FOURTH FACT
Cannot outsource the challenge: Whoever 'looks after' licensing for you, whether it is a LAR, SAM service provider or SAM tool vendor, no one will guarantee your compliance or pay your audit bills

Software Compliance Audit Service

AUDIT

The challenges of software license compliance and software license management are many, but the rewards can far outweigh the costs of tackling the problem proactively with a comprehensive Software License compliance Audit program that Futuresoft provides as a service. FSPL has a specially designed Software Compliance Audit program to do a Software compliance audit for Microsoft products. The compliance check will help organization in getting a holistic view of the licenses utilized on desktops/laptops/servers (physical or virtual).

Audit Benefits

The key benefits of Software License Management include:
- Maintain a list of commercial/non-commercial software used at the enterprise.
- Identify the over-licensed / under-licensed software.
- Avoid penalty for non-compliance of software licensing during software license audits.
- Cut down cost by canceling the licenses of unused software.

Surviving the Security 'Skills Desert'

If you've ever spent time in a desert, it may seem inconceivable to you that creatures actually can live there. The fact that animals not only survive, but also thrive in those conditions seems counterintuitive. In fact, a number of animals do so -- in many cases, they are aided by an array of specialized adaptations that allow them to leverage the environment to their advantage. Read more...

ALERTS

Reinventing Online Marketplaces in the Cloud

In the cloud, showcasing the partner ecosystem in an online marketplace has become imperative. Salesforce has been in the vanguard of this trend. Since its inception in 2005, the AppExchange has grown to include more than 3,000 partner solutions that augment Salesforce's growing portfolio of cloud services. AppExchange has strengthened significantly Salesforce's position in the marketplace. Read more...

VIEWS

" Futuresoft has been a trusted and a reliable business partner in the numerous engagements that we have had over the last 5+ years. We truly appreciate the customer focus shown by the Futuresoft team and believe that they have the right skill sets to understand the customer pain points and address complex business challenges of the customer from a technology standpoint. One of the key differentiators is the transparency and the flexibility in the whole engagement with a professional approach, which makes the entire process a worthwhile experience. "

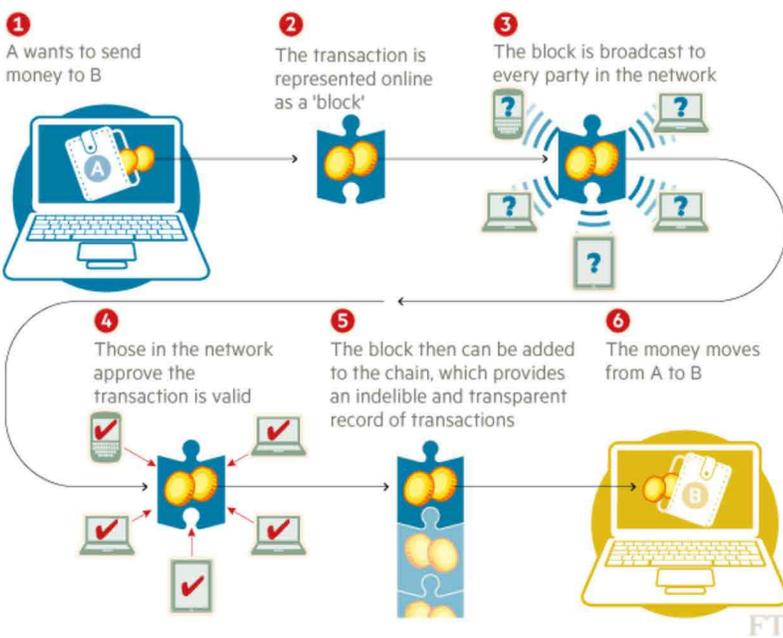**Head - Technology & Information Security**

patni

TRENDS

BLOCKCHAIN

Let us talk about Blockchain:

Blockchain has been one of the most awe-inspiring innovations since the Internet came into existence. Blockchain technology continues to redefine not only how the exchange sector operates, but also the global financial economy as a whole. The concept of blockchain has energized the financial services industry globally and has bought a disruption as well.

In financial markets, there is always a mechanism to correct an attack. On the contrary, no correction can be made in a blockchain mechanism – It has to be accepted.
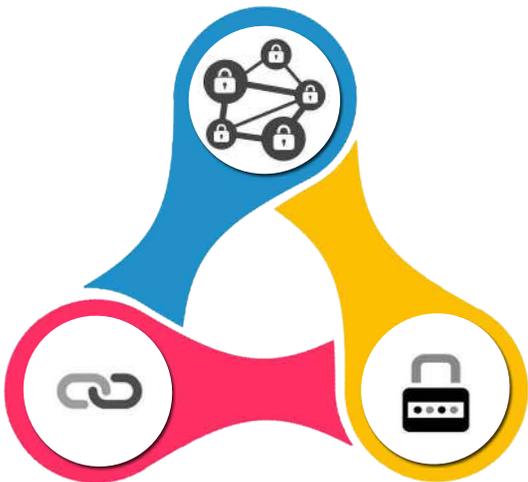

① A wants to send money to B

② The transaction is represented online as a 'block'

③ The block is broadcast to every party in the network

④ Those in the network approve the transaction is valid

⑤ The block then can be added to the chain, which provides an indelible and transparent record of transactions

⑥ The money moves from A to B

How does Block chain concept work?

Blockchain technology allows everyone to hold and make transactions as strangers but in a completely transparent manner. There is no mediator in between two people making the transaction, and the entire process becomes easier and cheaper. This concept can be applied to the entire digital world making any kind of exchange/transactions secure.

Business models and companies are on their way to sprout based on blockchain tech.

Key benefits to accept Blockchain technology with open hands:

- It acts as a public ledger system, blockchain records and validates every single transaction made, which makes it secure and reliable.
- Miners authorize transactions, so threat of hacking lessens.
- Peer to peer transactions or third party interference is discarded.
- Technology is decentralized.

More insight on Blockchain concept:

Public Blockchain: It is a fully decentralized blockchain, where anyone on the platform would be able to read or write to the platform, only if proof of work is shown in same space.

Private Blockchain: Only owners have the right to make any changes. This could be seen as a similar version to the existing infrastructure wherein the centralized authority would have the power to change the rules, revert transactions, etc. based on the need.

Hybrid Blockchain: A concept which would be a mix of private and public. This is ideally used by groups of organizations who get together, work on developing different models by collaborating with each other.

Why adopting Blockchain Technology is tough decision by outside world:

1. High standards of technology needs to be set for robustness, security, and performance of blockchain.
2. In order to make blockchain an integral infrastructure part, new regulatory principles need to be integrated.
3. Operational risk should be minimized. In case of fall back, participants should be able to revert to traditional ecosystem.

3 BARRIERS TO WIDESPREAD BLOCKCHAIN ADOPTION

GOLD

Manish Gulati
System Engineer

Have completed 5 years in FSPL last month. It has been an exciting journey for me. I learnt and explored a lot in these 5 years! I have had my moments of joy and moments of embarrassments but I know support is always next to me & that makes me more confident.
Thanks again for supporting me till date – looking forward for the support in future too.

Chirag Batra
System Engineer

I have been working with FSPL for the last five years. And I would say it has been a wonderful experience. It has helped me grow professionally in a tremendous manner. The support I have received from my colleagues and superiors has been very good. The organization has helped me and it has been a great learning experience.

Saleem Khan
System Engineer

Thank you for your wishes . I am glad to be a part of FSPL . I have learnt a lot of things that have supported me in my skill enhancement. I am thankful to my team members , my team leader, Mr. Manish Gulati, and my Program Manager, Mr, Mohseen Ansari who have always given me positive thinking and supported me on all my professional activities.

Sonu Kumar
System Engineer

There are some magical numbers in life to remember and I am privileged to complete this milestone of 5 Years as a FSPL Employee.

I felt sense of getting reborn into a new role.
The learning experience that I get just by being inside FSPL is huge!!! I learn from every single conversation that happens here.
Thanks for reading this far. Thanks again for supporting me till date – looking forward for the support in future too.

Pankaj Gupta
System Engineer

On Apr 2017, I have completed 5 years as Professional in FSPL. It has been an exciting journey to me. It is giving me an opportunity to connect with different people and work for them. I moved from one client to another like: Solution Digitas, PCTI, worked on different kind of Domains & Structure, with different kinds of teams.

I learnt and explored lot in these 5 years.

Special thanks to Mr . Sharjeel Ahmad, who has always supported me and enriched me with knowledge. Thanks to Mr . Manoj Thareja and Mr . Rajnish Sharma who have provided technical support and knowledge to perform better.

Abhishek Singh
System Engineer

To Begin with I would like to express my heartfelt gratitude to my seniors & colleagues for always supporting me with their kindness & generosity.
I would not have been able to accomplish my 5 year journey here, without their support and guidance. FSPL has always encouraged me to be an exceptional employee & human being. I saw many ups and downs but I am grateful that with my line manager's guidance, I have become a mature individual. Working in FSPL family is pleasant. FSPL Team and colleagues are reliable, helpful, kind and understanding.
I'm confident that with this positive attitude and great team work, we can become one of the top SI organization in near future.

BUZZ

Winner

JAYA BHARDWAJ
Talent Showcased with a Cause

All the water that will everr be is, RIGHT NOW!
WATER = LIFE = FUTURE
SAVE WATER!

WELCOME

Wishing the new joinees all the best for a successful career at FSPL.

View New Employees Information

Clients *

HCL
TechM
HCL Bserve
MAX Bupa
ABD
Samsung
RI

WELCOME — March

- Amit Sharma
- Jeevan Prasad S
- Kaushik Tripathi
- Sirangi Anil Kumar
- Manikanta S R
- Sarvanakumar A
- Raman Kumar
- Mintu S Verma
- Kishan Ajmeera
- SK M Hossain
- Ashish Verma
- Mudit Kaushik

WELCOME — March

- Venkata Kiran M
- Balamurugan S
- Akhilesh Kushwaha
- Chandrapal G Parekh
- Ruchi Mahadev
- Gaurav Kumar
- Ajit Kumar Verma
- Sumit Tiwari
- Kasim Shaikh
- Ashfaq Shaikh
- Sanket

WELCOME — April

- Mohan Chand
- Nagendra Kumar
- Randhir Pandey
- Vinay K Seekhwal
- Girish Kumar
- Sunil kushwah
- Aminoor
- Rohtas Kumar
- Prashant Sharma
- Gaurav Singh
- Sagar Khanna
- Trivendra Kumar
- Rohini Palleti
- Rehaman S
- Rohit Singh
- Vikash Kumar
- Manikandan A
- Santosh V B
- Md. Afroz Raza
- Md. Aslam

WELCOME — April

- Sunil Kumar
- Mohamed Ashiq
- Deepak Kumar
- Akshat Srivastav
- Shailesh K Yadav
- Shanker Singh Bisht
- Awadhesh Kumar
- Kaushal Soni
- Sashikant
- Hemant Sonwane
- Manoj Kumar
- Neeraj Kumar Singh
- Yogendra Yadav
- Raju Kumar
- Saket Rajan
- Vinayak Vijay Girkar
- Sanjeev Kumar
- Mubashir Ullah Khan
- Sameer Patade

Locations

Noida   Gurgaon   Delhi   Mumbai   Chennai   Lucknow   Okhla   Trivandrum

WINS

FUTURESOFT
"Succeed with Customer's Success"

MANAGED SERVICES

One of leading Venture Capitalist organization has its' captive support center based out of India for supporting their USA Business operations. FSPL has been appointed as a Managed Service partner responsible to support their on premise IT infra and also managing business applications deployed across multiple Cloud service provider (AWS / Azure). FSPL is also responsible for Telecom, Network & Security deployment for the client across their global operations.

A global Software Solutions and IT Services company expanded its Dealer Management system by adding 900+ Dealers and chose FSPL as their strategic partner in this expansion. In first phase too, FSPL supported customer in implementing Citrix VDI, MS Dynamic CRM, VMWare & Symantec solution serving 3000+ user count.

HARDWARE AMC

Successfully renewed AMC/Service contract with leading Financial Data & News provider for one more year to maintain entire IT Infra including servers/network/telecom/end point compute.

PRODUCT RETAIL

Digital Platform Solution recommended & sold to a leading technology yet educational service organization.

One of leading publication house chose FSPL as their System Integrator Partner to service & implement Redhat Solution for their DC operating system environment.

Successfully upgraded existing Arcserve setup to latest UDP product line for one of leading medical insurance company.

A global services company bought Gateway protection solutions for 1500+ users

Successfully upgraded existing Arcserve setup to latest UDP product line for a services company who designs sustainable and innovative solutions to manage public utilities in water and wastewater management.

PROFESSIONAL SERVICES

Implemented End Point Suite for a leading Payments Solutions provider in the world to protect their end users from AV/Ransom ware & other traditional security threats.

ENERGY

Joyous memories within team, Birthday,Anniversaries & Special Events -2017

B'day & Anniversaries celebration - March – April, 2017

Employees Day Out

Accolades

STRENGTH

Our services capabilities vertical wise and our delighted clients

Industry Verticals

Sectors	Managed Network Services	Managed Application Services	Managed Security Services	IT Support Services	Remote Infrastructure Management	Resource Augmentation
Retail /FMCG	☑	☑	☑	☑	☑	☑
Manufacturing	☑	☑	☑	☑	☑	☑
BFSI	☑	☑	☑	☑		
ITES	☑	☑	☑	☑	☑	☑
BPO/KPO	☑	☑	☑	☑	☑	☑
Media & Entertainment	☑	☑	☑	☑	☑	☑
Hospitality	☑	☑	☑	☑	☑	☑
Healthcare	☑	☑	☑	☑	☑	☑
Government	☑	☑	☑	☑		

Key Customers

Sectors	Key Customers
Retail/FMCG	Pantaloons, Wal-Mart, ITC, Carrefour, Coke, Pepsi
Manufacturing	Jindal, Punj Lloyd, Rico Auto, Jubilant Group, Bata, Greenply, PL Engineering
BFSI	Amex FRC, BOA, HDFC, Aegon LIFE, GE, Fiserv, Canara HSBC, Max Life, Edelweiss, Max Bupa, Tata BSS, ABN AMRO, Man Financial, SPA Group
ITES	HCL, Adobe, Tech Mahindra, Dell, Cadence, IBM, Capgemini, Steria, Atos, R Systems, Xebia, Annik Technologies
BPO/KPO	Quatrro, Vertex, Genpact, iGATE, i-Yogi, Serco, Sapient, Impetus, Aptara, Concentrix, HCL BPO, Tech Mahindra BPO
Media & Entertainment	Publicis Groupe, BCCL, India Today Group, NDTV, TV 18, Hindustan Times, ESPN, Cogencis, PVR, Walt Disney, Times Now
Hospitality	Lalit, EIH, IHG, Dominos, Ibibo, Leela
Healthcare	Max Healthcare, Artemis, Fortis, Sun Pharma
Government	AAI, NPCL, BHEL, HPCL, REC, NTPC, Railways, IRCTC, PFC
Others	Lufthansa, Bharti, Jaypee Group, Atos, Avaya

20 YEARS OF EXCELLENCE

ChannelWorld PREMIER 100 HONOREE 2016

An achievement like this is a testimony of a great company - one that values its employees, customers, principles and other stakeholders. Let's celebrate the good news and share it with all.

SME CHANNELS SUPER 50 2016

Futuresoft is recognised as a Super50 solutions partner with capabilities to create solution & service model for new age enterprises, address their end-to-end needs, that makes them a software enabled digital organization.

PARTNER-LED DELIVERY MODEL SUPPORTING 800+ LOCATIONS

250+ LOCATIONS IN TIER-2 CITIES

200+ LOCATIONS IN TIER-3 CITIES

300+ LOCATIONS IN TIER-4 CITIES

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