

FSPL ENGAGE



RECENT ACCOLADES



Most Impactful Tech Partners" at itVARnews Business Leaders Awards, Dec 2018 .

Read more at :

www.fspl.co.in/fspl-now/awards-and-recognition/most-impactful-tech-partners/



FSPL recognised & awarded as Top 100 VAR's during 17th VARINDIA Star Nite Awards, Nov 2018.

Read more at :

www.fspl.co.in/fspl-now/awards-and-recognition/varindia-star-nite-awards/

STRAIGHT FROM THE CEO'S DESK:

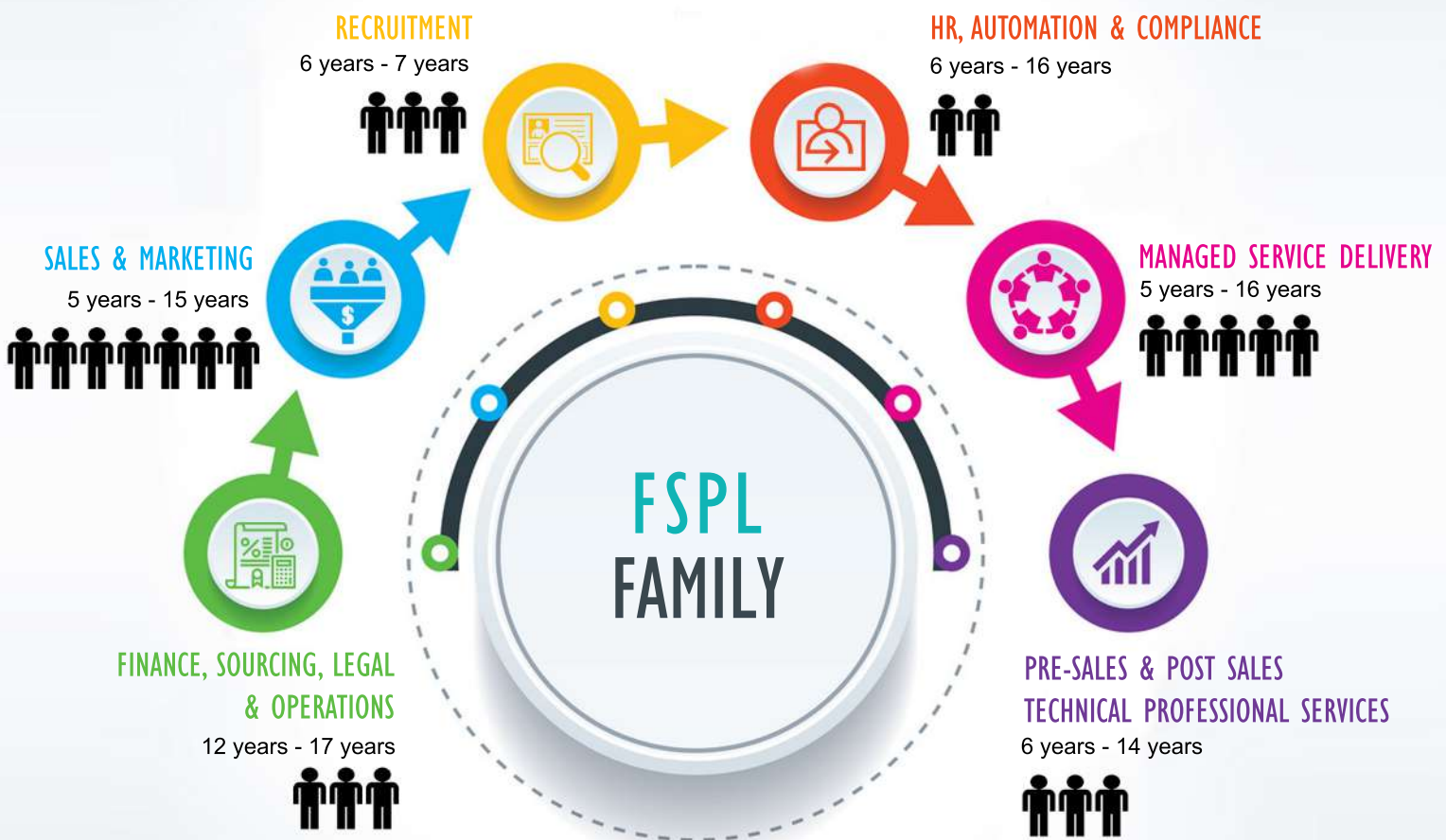
BY VIPUL DATTA

I wish to thank every team member for their commitment towards the success of our common goal **"Contributing to the Success of our Customers"**.

Satisfied employees are our biggest asset and as a result teams morale & motivation reflects on their effort and quantifiable achievement. We are delighted to share the list of team members who have served over 5 years in their respective verticals within the organization. Growing together helps us to quickly align with the change in plan and stay focused to the immediate goals.

Customer-oriented focus & consistent approach have helped us to achieve a **"High Point of Recall"** which has yielded in lot of positive referrals from existing clients, contributing directly to our business as well. We have built great repeat use cases in the area of Digitization / Process Automation / Cloud Adoption / Digital Workspace and Managed Services Offerings along with other solutions.

OUR LONG SERVICE CHAMPIONS OF FSPL



Sandeep Sharma

I have been working with FSPL since last 5 years; I would like to thank all my seniors & colleagues for always supporting me. They have always guided me & taught me, so that I can improve and give my best. This would not have been possible without their continuous and consistent support. FSPL provides healthy atmosphere, which has made me perform on all projects and tasks without any pressure. Thanks to everyone for supporting me, I wish to complete 5 years more at FSPL, to achieve more lessons, success and skills.

FSPL's Gems



Nitesh Jangra

Firstly, thanks to all for wishing me on completion of 5 years at FSPL. There are some magical numbers in life to remember and I surely consider completing this nice milestone as an FSPL employee is something to cherish and brag about.

In addition, I am happy with my parent company (FSPL). I would like to thank Mr. Vishal Magotra, Ms. Satinder Dhaliwal and Mr. Sandeep Sharma for their continuous support and extended assistance provided at all times during my tenure.

OUR AMBIT – HARDWARE AMC SERVICE OFFERINGS

Today IT networks are important to the day-to-day operations of any business, and we are committed to providing you with the support you need to succeed. Complexity and Heterogeneous equipment are a given in today's IT Infrastructure. FSPL fully understands the need for effective IT equipment and its importance for success of a company or business.

Our IT maintenance contract entitles our clients with an exclusive service provided by the aces of IT support. We will do the research and the legwork for you and ensure that you have everything you need to keep your business running smoothly.

Deeper Insight of Hardware AMC at :

www.fspl.co.in/fspl-services/it-support-services & www.youtube.com/watch?v=FZ2x_fAVJ-k

Do connect with us at info@fspl.co.in



ALERTS



OUR NEW HIGHLIGHTS

- We have a new friend on our website, our Chatbot, Ping us anytime at www.fspl.co.in
- 2 New Press Releases updated and ready to be viewed at www.fspl.co.in/fspl-now/press-releases/
- **Did you know** we have our YouTube channel too, subscribe today at www.youtube.com/channel/UCDJ1ywjDSBLPNf5Y7P5Kasg?view_as=subscriber to watch all New Videos uploaded.



End of the Line for Microsoft Edge?

Rumors circulated this week that Microsoft will be replacing the core technology in its Edge browser for Windows 10 with Chromium, the open source software from Google that is the core of the Chrome browser.

[Read More](#)

The Future of Open Source

Linux and the open source business model are far different today than many of the early developers might have hoped. Neither can claim a rags-to-riches story.

[Read More](#)

SOFTWARE DEFINED WAN (SD_WAN)



You are moving more and more of your business to the cloud.

How confident are you that your current network will hold up to the demands of a hybrid, multi-cloud environment?

Download our free eBook now - SDWAN

To discuss further on SD_WAN benefits to enterprises, please do connect with us at info@fspl.co.in

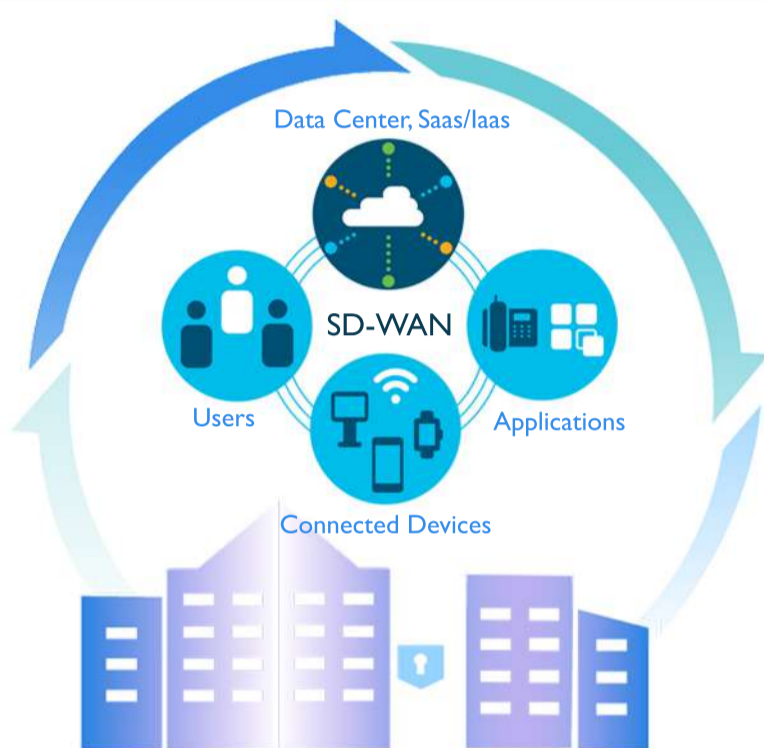
Learn how you can transform your network with Citrix SD-WAN solutions to ensure reliable performance and maintain security throughout your cloud journey.

Transform your Wide Area Network with SD-WAN

Software-defined Wide-Area Network (SD-WAN) is a service that grants the enterprise with the ability to dynamically connect branch offices and data centers on a global scale.

As companies utilize a growing number of cloud-based applications, traditional WAN networks are unable to maintain strong speeds and optimized connectivity. Scaling multiprotocol label switching (MPLS) solutions to overcome this challenge is costly and time-consuming.

SD-WAN has emerged as a more cost-effective solution that can deliver results with previously impossible agility and efficiency. The cost and operational benefits of SD-WAN are becoming increasingly apparent, and the business sector is taking notice.



SD-WAN centralizes the rule definition and distribution processes, allowing administrators to group rules and manage policies with a single application, simultaneously.

Gartner estimates that 25 percent of users will leverage SD-WAN in 2019, with revenue from vendors growing 59 percent annually.

Benefits of SD-WAN Solutions



Improved application performance and quality of service for remote and branch workers.



Reduced WAN costs and scaled capacity with lower-priced broadband and mobile connections.



Increased flexibility to prioritize business-critical applications over other network traffic.



Improved business continuity and disaster recovery capabilities that maintain connectivity even during multiple network failures.



Increased connection security across the WAN as applications and data migrate to the cloud.



Reduced branch networking complexity by consolidating services into an integrated WAN edge appliance and centralizing management and policy definition.

WINS

Considering our earlier existing business relationship with a Government entity, and due to good and proactive services provided by FSPL to our customer, we won a renewal contract. FSPL was awarded a 3 year renewal contract on Managed Services Delivery project. Under this project, FSPL responsibility was to manage and support Data center in HQ locations for all their clients.



Sapphire

An innovative consulting software company in India chose FSPL, as their Sapphire Solution Partner to manage their entire IT & Non IT Assets Life Cycle. FSPL agreed with the customer to map all their internal processes and SLA's in an automated environment. All SLA's were agreed with customer on end user call management system which brought error-free asset management processes, which was perhaps very beneficial to the customer. FSPL worked on implementing and automating entire processes which were in accordance to their internal compliance standards.

FMS

Citrix

A global IT company entrusted FSPL as their preferred partner, to manage their Desktop-as-a-service (DaaS) for their end user computation services provisioned for 2500 users on Citrix technologies. FSPL project deliverable included consulting and assisting firming up the right BOM for the project deployment and also assisted in deployment of respective components time to time as per the project deployment plan. Overall solution included Backend Compute & Capacity Infra / Citrix / Red Hat / Oracle and few other important components.

NEW BLOCK OF FSPL.

IT'S OUR PAGE, WORK LIFE.



There were some good reasons why FSPL Gems were clicked recently by a professional photographer — just to be sure we have the best employee page possible. Now is the right time to be announced.

We all have had the ability to do something different like our fabulous team mates outside Delhi (Ms. Priti Makhija, Ms. Satinder Dhaliwal), who clicked their pretty faces and shared with us to make this photo shoot a **Big Hit**.

Big Thanks and Round of applause definitely goes to our management heads for keeping the Positivity, Passion and Professionalism to do this job right.

View
all Images

WE WORK !



WE PLAY !



WE MOTIVATE !

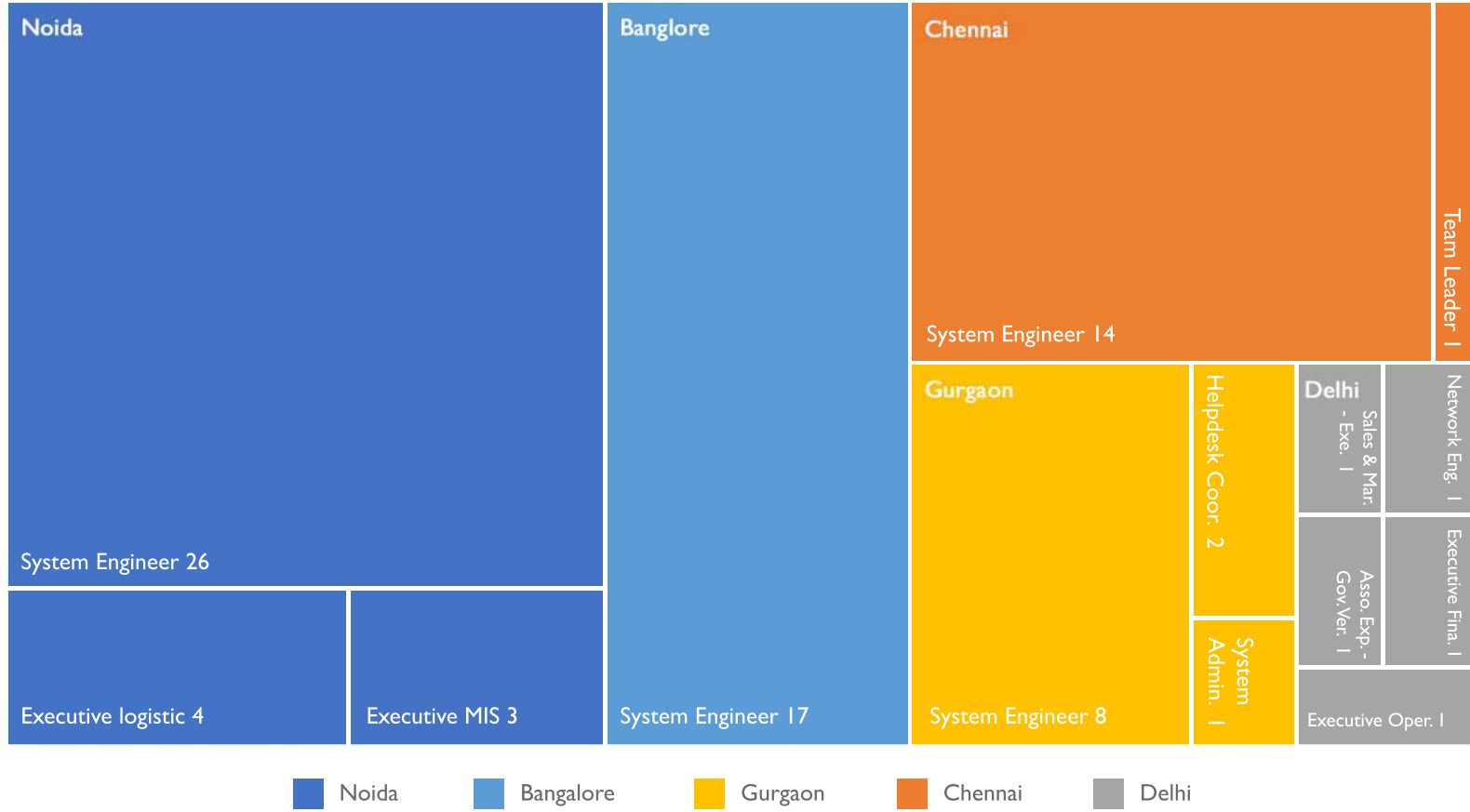


WE ZOOM, CHEESE AND CLICK !



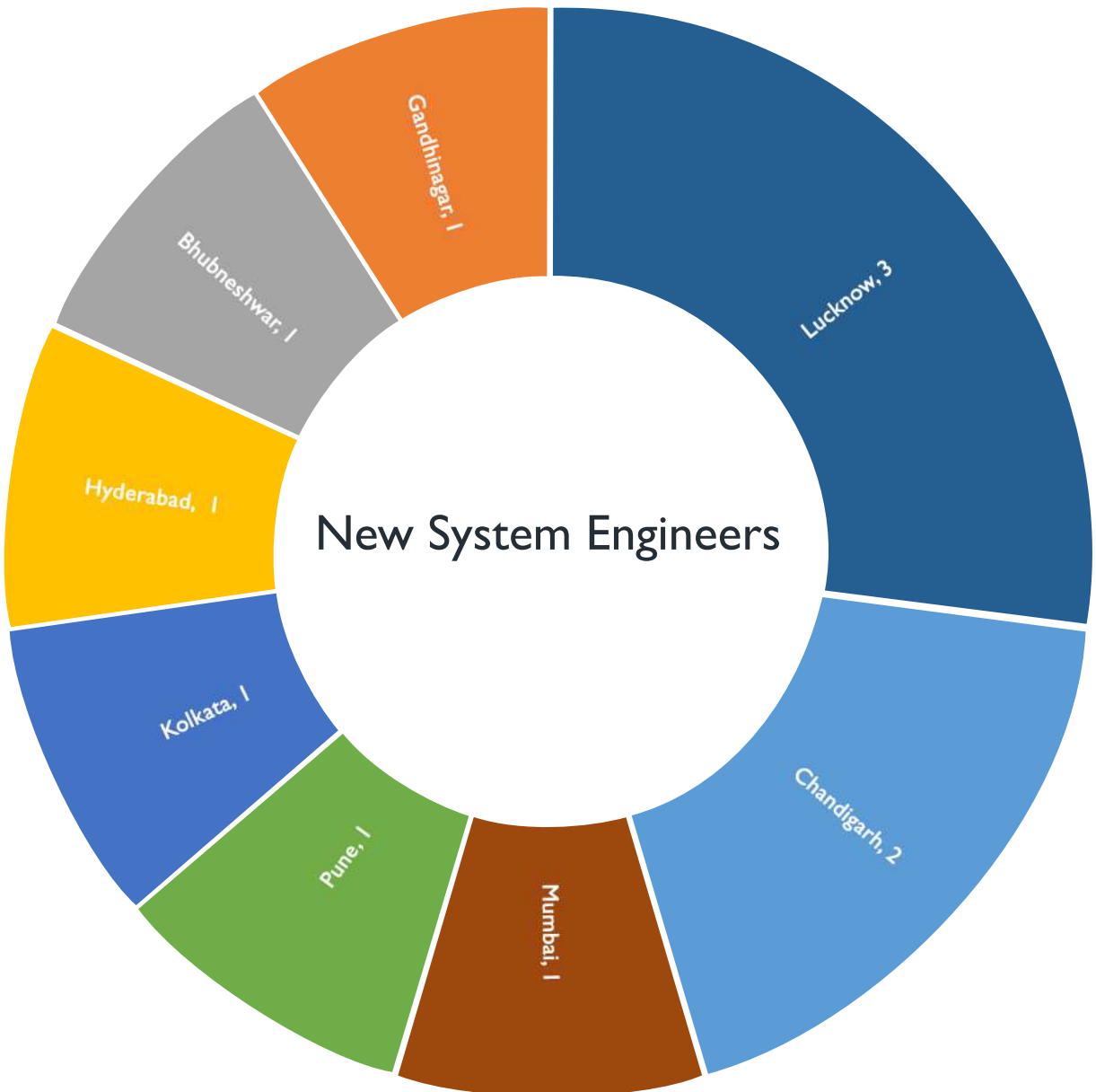
BRIGHT BEGINNING – WELCOME ABOARD – AUG TO NOV 2018 NEW JOINERS

METRO CITIES



■ Noida
 ■ Bangalore
 ■ Gurgaon
 ■ Chennai
 ■ Delhi

NON-METRO CITIES



New System Engineers

ENERGY

SEPTEMBER 2018



OCTOBER 2018



NOVEMBER 2018



DIWALI 2018 CELEBRATION



STRENGTHS

Our services capabilities vertical wise and our delighted clients

Industry Verticals

Sectors	Managed Network Services	Managed Application Services	Managed Security Services	IT Support Services	Remote Infrastructure Management	Resource Augmentation
Retail /FMCG	✓	✓	✓	✓	✓	✓
Manufacturing	✓	✓	✓	✓	✓	✓
BFSI	✓	✓	✓	✓	✓	✓
ITES	✓	✓	✓	✓	✓	✓
BPO/KPO	✓	✓	✓	✓	✓	✓
Media & Entertainment	✓	✓	✓	✓	✓	✓
Hospitality	✓	✓	✓	✓	✓	✓
Healthcare	✓	✓	✓	✓	✓	✓
Government	✓	✓	✓	✓	✓	✓

Key Customers

Sectors	Key Customers
Retail/FMCG	Pantaloons, Wal-Mart, ITC, Carrefour, Coke, Pepsi
Manufacturing	Jindal, Punj Lloyd, Rico Auto, Jubilant Group, Bata, Greenply, PL Engineering
BFSI	Amex FRC, BOA, HDFC, Aegon LIFE, GE, Fiserv, Canara HSBC, Max Life, Edelweiss, Max Bupa, Tata BSS, ABN AMRO, Man Financial, SPA Group
ITES	HCL, Adobe, Tech Mahindra, Dell, Cadence, IBM, Capgemini, Steria, Atos, R Systems, Xebia, Annik Technologies
BPO/KPO	Quattro, Vertex, Genpact, iGATE, i-Yogi, Serco, Sapiient, Impetus, Aptara, Concentrix, HCL BPO, Tech Mahindra BPO
Media & Entertainment	Publicis Groupe, BCCL, India Today Group, NDTV, TV 18, Hindustan Times, ESPN, Cogencis, PVR, Walt Disney, Times Now
Hospitality	Lalit, EIH, IHG, Dominos, Ibibo, Leela
Healthcare	Max Healthcare, Artemis, Fortis, Sun Pharma
Government	AAI, NPCL, BHEL, HPCL, REC, NTPC, Railways, IRCTC, PFC
Others	Lufthansa, Bharti, Jaypee Group, Atos, Avaya

22 YEARS
OF EXCELLENCE



An achievement like this is a testimony of a great company - one that values its employees, customers, principles and other stakeholders. Let's celebrate the good news and share it with all.



Futuresoft is recognised as a Super 100 solutions partner with capabilities to create solution & service model for new age enterprises, address their end-to-end needs, that makes them a software enabled digital organization.

PARTNER-LED DELIVERY MODEL SUPPORTING 800+ LOCATIONS

250+
LOCATIONS IN
TIER-2 CITIES

200+
LOCATIONS IN
TIER-3 CITIES

300+
LOCATIONS IN
TIER-4 CITIES

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